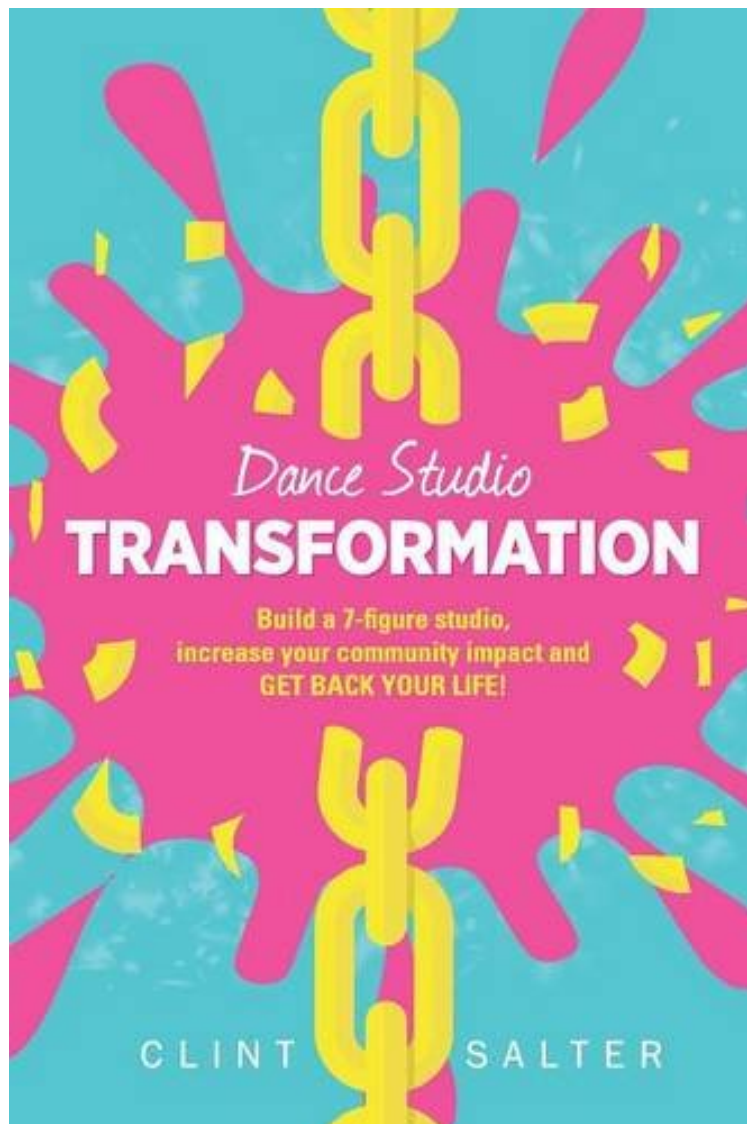


(Read now) Dance Studio Transformation: Build a 7-Figure Studio, Increase Your Community Impact and Get Back Your Life!

Dance Studio Transformation: Build a 7-Figure Studio, Increase Your Community Impact and Get Back Your Life!

Clint Salter

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Clint Salter : Dance Studio Transformation: Build a 7-Figure Studio, Increase Your Community Impact and Get Back Your Life! before purchasing it in order to gage whether or not it would be worth my time, and all praised Dance Studio Transformation: Build a 7-Figure Studio, Increase Your Community Impact and Get Back Your Life!:

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Dance Studio Transformation is for studio owners who love dance, love teaching and love their students but feel like they need help when it comes to running a profitable business. This book will teach you how to become the CEO of your studio by walking you through strategies and tactics to transform each area of your business. In this book you'll learn how to: Set and achieve goals specific to you as a Studio Owner so you can grow your business and still have a life outside the studio. Manage your finances and the important figures you need to focus on to take your studio to new levels. Introduce additional revenue streams within 30 days that not only grow your profits but add tremendous value to your students. Overcome "overwhelm" when it comes to the administration work in your studio. Learn how to streamline your admin systems to free up at least 10 hours a week. Recruit, train and retain a faculty of all star staff. Bring in the right people the first time and see your students flourish. Build a stand out brand that sets you apart from the other studios in your area. Attract the right type of students through online and offline marketing with step by step proven strategies and tactics. Increase retention across your entire studio with systems that you can just rinse and repeat each year. This book is here to help you build the dream studio you have always wanted while you create a bigger impact in the lives of your local dance families plus it's about giving you back your life! Don't laugh...a life OUTSIDE the studio is possible! It's something that many of us believe isn't attainable for studio owners, but I'm here to tell you it is! More important, I'm here to show you how you can get that freedom. Whether you're about to start on your journey of being a studio owner or have been at it for years, whether you're struggling to get your head out of the water or have a highly profitable studio... this book is for you. I've created a bible of sorts to show you step by step how you can become the go to studio in your area. I've laid it all out so you can get the strategies and tactics then run with them. I'm excited for you to jump on in, to learn, to make positive changes in your studio and life and to start feeling empowered when it comes to being the Entrepreneur. As one of my mentors, Terry Hawkins, says: "There are two times in life, now and too late" and I hope you take advantage of the now. Join me and thousands of studio owners from around the world on this journey to making that dream studio you have always wanted a reality.

About the AuthorBy age 28, Clint Salter had created, built and sold three businesses. He started dancing jazz at age nine before moving on to tap, ballet and hip hop. Then, in a fortuitous turn of events, a former teacher of his sold her studio. Since Clint had parents already approaching him in the hopes of teaching their children, he and a partner decided to open up their own studio...at the ripe old age of 16! It started small, with just 30 students. Five years later it was operating six days a week with a few hundred students and classes running at capacity. They had built a booming business-and he was only 21. Around that time, he decided to sell his half of the studio to his partner as he prepared to start working at the top celebrity agency in Australia managing some of the biggest names in television and media. Over the next five years, Clint was responsible for pitching ideas and securing commercial endorsements, licensing, publishing, television, radio and speaking deals for his stable of high-profile clients. During this time he also created DanceLife, Australia's largest community for dancers and performers which scored him the award Top 30 Entrepreneurs Under 30 from Anthill Magazine. In four years, DanceLife became Australia's bible of all things dance: an online resource for dancers, a large dance competition and a learn-to-dance program for primary and high schools. Clint sold DanceLife after four years to take an opportunity to be the Touring Manager for the musical "Jersey Boys," where he travelled internationally while managing a team of 56 people. Eventually, Clint decided he wanted to share the knowledge he'd accumulated with other Dance Studio Owners. He wanted to help them learn how to create a thriving, profitable studio. Clint is the Founder of the Dance Studio Owners Association and Studio Success Formula, the Business School for Dance Studio Owners where he offers mentoring and online training programs to help Studio Owners turn their passion for dance into a profitable business that makes a big difference in the lives of their dance families.